



Results For The Financial Year Ended 31 December 2011
Unaudited Financial Statements and Dividend Announcement

The Directors are pleased to make the following announcement of the unaudited results for the financial year ended 31 Dec 2011

1(a)(i) An income statement and statement of comprehensive income or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group			Group		
	Fourth Quarter Ended			Full Year Ended		
	S\$'000		%	S\$'000		%
	31/12/11	31/12/10	Change	31/12/11	31/12/10	Change
Revenue	98,868	106,442	(7%)	405,471	426,873	(5%)
Cost of sales	(86,751)	(89,091)	(3%)	(346,073)	(344,599)	0%
Gross profit	12,117	17,351	(30%)	59,398	82,274	(28%)
Other income	542	697	(22%)	1,224	1,870	(35%)
Marketing and distribution	(5,095)	(5,094)	0%	(21,261)	(21,409)	(1%)
Research and development	(1,052)	(1,470)	(28%)	(4,915)	(5,691)	(14%)
Administrative expenses	(6,647)	(8,774)	(24%)	(25,730)	(34,656)	(26%)
Other net operating (costs)/gains	(4)	10	NM	(431)	(2,029)	(79%)
Operating expenses	(12,798)	(15,328)	(17%)	(52,337)	(63,785)	(18%)
Operating (loss)/profit	(139)	2,720	NM	8,285	20,359	(59%)
Finance costs, net	(59)	(784)	(92%)	(3,169)	(3,830)	(17%)
Exceptional Items	-	(311)	NM	-	(107)	NM
Share of results of associates, net of tax	-	(5)	NM	-	(17)	NM
(Loss)/profit before tax	(198)	1,620	NM	5,116	16,405	(69%)
Income tax expense	436	1,330	(67%)	(1,362)	(1,730)	(21%)
Net profit for the year	238	2,950	(92%)	3,754	14,675	(74%)
Attributable to :						
Owners of the parent	244	2,842	(91%)	3,498	14,198	(75%)
Non-controlling interests	(6)	108	NM	256	477	(46%)
	238	2,950	(92%)	3,754	14,675	(74%)

NM : Not meaningful



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1(a)(ii) The following items (with appropriate breakdowns and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year.

(Loss)/profit before tax is

stated after crediting/(charging):

Interest income	816	54	NM	961	244	294%
Interest on borrowings	(789)	(807)	(2%)	(3,310)	(3,332)	(1%)
Depreciation and amortisation	(1,775)	(1,841)	(4%)	(7,881)	(8,238)	(4%)
(Loss)/gain on disposal of property, plant and equipment	(8)	(363)	(98%)	1	304	(100%)
(Loss)/gain on disposal of asset held for sale	-	1	NM	-	(15)	NM
Gain on disposal of investment securities	-	507	NM	-	565	NM
Net provision for doubtful debts	(57)	(109)	(48%)	(138)	(23)	500%
Net (provision)/write back for stock obsolescence	(436)	(281)	55%	(508)	23	NM
Impairment loss on property, plant and equipment	(207)	-	NM	(207)	-	NM
Foreign currency exchange gain/(loss)	367	(46)	NM	(69)	(2,753)	(97%)

Exceptional items

- Gain on disposal of subsidiaries
- Impairment loss on unquoted investment securities

Group			Group		
Fourth Quarter Ended			Full Year Ended		
S\$'000		%	S\$'000		%
31/12/11	31/12/10	Change	31/12/11	31/12/10	Change
-	-	NM	-	204	NM
-	(311)	NM	-	(311)	NM
-	(311)		-	(107)	

1(a)(iii) A statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year

Net profit for the year

Other comprehensive income:-

Foreign currency translation adjustment	786	(993)	NM	314	(3,053)	NM
Fair value changes on available-for-sale assets	-	-	NM	-	(5)	NM
Realisation of fair value reserves on the disposal of available-for-sale assets	-	-	NM	-	(53)	NM
Share of other comprehensive income of associates	-	(6)		-	(6)	NM
Realisation of reserves disposal group classified as held for sale	-	-	NM	-	(204)	NM

Other comprehensive income, net of tax

Total comprehensive income for the year

Total comprehensive income attributable to :-

Owners of the parent	726	2,258	(68%)	3,454	11,489	(70%)
Non-controlling interests	298	(307)	NM	614	(135)	NM

Group					
Fourth Quarter Ended			Full Year Ended		
S\$'000		%	S\$'000		%
31/12/11	31/12/10	Change	31/12/11	31/12/10	Change
238	2,950	(92%)	3,754	14,675	(74%)
786	(993)	NM	314	(3,321)	NM
1,024	1,951	(48%)	4,068	11,354	(64%)
726	2,258	(68%)	3,454	11,489	(70%)
298	(307)	NM	614	(135)	NM
1,024	1,951	(48%)	4,068	11,354	(64%)



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1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

	Group		Company	
	S\$'000		S\$'000	
	31/12/11	31/12/10	31/12/11	31/12/10
Non-current Assets				
Intangible assets	10,530	11,413	88	88
Property, plant and equipment	28,119	27,290	34	48
Investments in subsidiaries	-	-	56,316	56,316
Investments in associates	-	-	5,170	5,170
Investment securities	1,371	1,390	417	417
Deferred tax assets	511	516	-	-
	40,531	40,609	62,025	62,039
Current Assets				
Inventories	53,745	48,490	-	-
Other receivables and prepayments	5,567	4,430	1,550	933
Amounts due from subsidiaries	-	-	3,302	4,075
Amounts due from associates	27,843	28,943	26,671	27,951
Trade receivables	99,016	103,354	-	-
Cash and cash equivalents	41,769	52,924	2,405	2,926
Restricted cash	1,841	3,657	-	-
	229,781	241,798	33,928	35,885
Total Assets	270,312	282,407	95,953	97,924
Equity Attributable to Owners of the Parent				
Share capital	127,359	127,359	127,359	127,359
Treasury shares	(4,772)	(6,602)	(4,772)	(6,602)
Accumulated losses	(13,354)	(11,942)	(67,880)	(62,365)
Foreign currency translation reserve	(7,304)	(7,260)	-	-
Fair value reserve	-	-	-	-
Share options reserve	1,415	1,415	1,415	1,415
Capital reserve	(7,503)	(6,373)	(2,960)	(1,807)
	95,841	96,597	53,162	58,000
Non-controlling interests	21,874	21,589	-	-
Total Equity	117,715	118,186	53,162	58,000
Non-current Liabilities				
Deferred tax liabilities	866	1,063	-	76
Lease creditors	1,463	1,680	-	-
Long term payables	613	478	-	-
Amounts due to financial institutions	394	4,918	-	3,000
	3,336	8,139	-	3,076
Current Liabilities				
Provision	558	897	-	-
Income tax payable	1,002	2,796	390	270
Amounts due to financial institutions	81,259	79,321	8,000	8,000
Payables and accruals	66,442	73,068	2,438	2,348
Amounts due to subsidiaries	-	-	31,963	26,230
	149,261	156,082	42,791	36,848
Total Liabilities	152,597	164,221	42,791	39,924
Total Equity and liabilities	270,312	282,407	95,953	97,924



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1(b)(ii) Aggregate amount of group's borrowings and debt securities

Amount repayable in one year or less, or on demand

31/12/11		31/12/10	
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
181	81,078	828	78,493

Amount repayable after one year

31/12/11		31/12/10	
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
84	310	267	4,651

Details of any collateral

Bank term loans with aggregate amount of \$265,000 (31/12/10: \$1,095,000) of subsidiaries are secured on the land and buildings of the subsidiaries.



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1(c) A statement of cash flows for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group	
	31/12/11 S\$'000	31/12/10 S\$'000
Cashflow from operating activities		
Profit before income tax	5,116	16,405
Adjustment for:-		
Depreciation and amortisation	7,881	8,238
Gain on disposal of property, plant and equipment	(1)	(303)
Loss on disposal of asset held for sale	-	17
Property, plant and equipment written off	139	131
Gain on disposal of investment securities	-	(565)
Gain on disposal of business	-	(204)
Impairment loss on property, plant & equipment	207	-
Impairment loss on unquoted investment securities	17	311
Loss/(gain) on fair valuation of derivative financial instruments	880	(182)
Share of results of associated companies, net of tax	-	17
Interest income	(961)	(244)
Interest expense	3,310	3,332
Operating cash flows before reinvestment in working capital	16,588	26,953
Decrease/(increase) in receivables	3,256	(2,791)
Increase in inventories	(7,024)	(5,337)
Decrease in payables	(7,366)	(16,953)
(Decrease)/increase in provisions	(339)	358
Changes in amounts due from/to related companies	1,100	1,025
Effects of exchange rate changes	247	(2,517)
Cash generated from operations	6,462	738
Interest paid	(3,310)	(3,332)
Interest received	961	244
Income tax paid	(3,794)	(2,810)
Income tax refund	272	549
Cash generated from/(used in) operating activities	591	(4,611)
Cashflow from investing activities		
Proceeds from disposals of property, plant and equipment	487	1,951
Proceeds from disposal of asset held for sale	-	335
Purchase of property, plant and equipment	(5,380)	(3,872)
Proceeds from disposal of businesses, net of cash and cash equivalents disposed	-	7,637
Proceeds from disposal of equity interests in a subsidiary	-	1,020
Proceeds from disposal of investment securities	-	1,335
Increase in investment securities	-	(8)
Project development expenditure	(187)	(36)
Proceeds from non-controlling interests' subscription of subsidiary's rights issue	-	6,160
Increase in investment in an associate	-	(4)
Acquisition of non-controlling interest	(265)	-
Net cash (used in)/generated from investing activities	(5,345)	14,518
Cashflow from financing activities		
Payment to finance lease creditors	(1,274)	(1,023)
(Repayment of)/net proceeds from bank loans	(1,857)	5,569
Repayment of convertible loans	-	(719)
Payment of dividend	(4,910)	-
Dividend paid to non-controlling interests	(41)	(134)
Decrease/(increase) in restricted cash	1,811	(1,809)
Net cash (used in)/provided by financing activities	(6,271)	1,884
Net (decrease)/increase in cash and cash equivalents	(11,025)	11,791
Cash and cash equivalents at 1 January	52,924	43,145
Effect of exchange rate changes on cash and cash equivalents	(130)	(2,012)
Cash and cash equivalents at 31 December	41,769	52,924



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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

Group	Attributable to Members of the Company								Equity attributable to owners of parent, Total	Non-controlling Interests	Equity Total	
	Share Capital	Treasury shares	Share options reserves	Fair value reserves	Capital reserves	Foreign currency translation reserve	Reserve classified as held for sale	Accumulated losses				
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000		
For The Full Year Ended 31 Dec 2011												
Balance as at 1 Jan'11	127,359	(6,602)	1,415	-	(6,373)	(7,260)	-	(11,942)	96,597	21,589	118,186	
Total comprehensive income for the year	-	-	-	-	-	(44)	-	3,498	3,454	614	4,068	
<u>Contributions by and distributions to owners</u>												
Dividend paid to non-controlling interests	-	-	-	-	-	-	-	-	-	(41)	(41)	
Reissue of treasury shares	-	1,830	-	-	(1,153)	-	-	-	677	-	677	
shares												
- final for FY2010	-	-	-	-	-	-	-	(3,819)	(3,819)	-	(3,819)	
- interim for FY2011	-	-	-	-	-	-	-	(1,091)	(1,091)	-	(1,091)	
Total contributions by and distributions to owners	-	1,830	-	-	(1,153)	-	-	(4,910)	(4,233)	(41)	(4,274)	
<u>Changes in ownership interests in subsidiaries that do not result in a loss of control</u>												
Acquisition of non-controlling interests	-	-	-	-	23	-	-	-	23	(288)	(265)	
Total changes in ownership interests in subsidiaries that do not result in a loss of control	-	-	-	-	23	-	-	-	23	(288)	(265)	
Balance as at 31 Dec'11	127,359	(4,772)	1,415	-	(7,503)	(7,304)	-	(13,354)	95,841	21,874	117,715	
For The Full Year Ended 31 Dec 2010												
Balance as at 1 Jan'10	127,359	(6,602)	1,415	58	(2,593)	(5,652)	153	(26,140)	87,998	12,165	100,163	
Total comprehensive income for the year	-	-	-	(58)	-	(2,498)	(153)	14,198	11,489	(135)	11,354	
<u>Contributions by and distributions to owners</u>												
Dividend paid to non-controlling interests	-	-	-	-	-	-	-	-	-	(134)	(134)	
Expenses incurred for subsidiary's rights issue	-	-	-	-	(822)	-	-	-	(822)	-	(822)	
Total contributions by and distributions to owners	-	-	-	-	(822)	-	-	-	(822)	(134)	(956)	
<u>Changes in ownership interests in subsidiaries that do not result in a loss of control</u>												
Non-controlling interests' subscription of subsidiary's right issue	-	-	-	-	-	-	-	-	-	6,605	6,605	
Disposal to non-controlling interests	-	-	-	-	(2,958)	890	-	-	(2,068)	3,088	1,020	
Total changes in ownership interests in subsidiaries	-	-	-	-	(2,958)	890	-	-	(2,068)	9,693	7,625	
Total transactions with owners in their capacity as owners	-	-	-	-	(3,780)	890	-	-	(2,890)	9,559	6,669	
Balance as at 31 Dec'10	127,359	(6,602)	1,415	-	(6,373)	(7,260)	-	(11,942)	96,597	21,589	118,186	

Company	Share Capital	Treasury shares	Share options reserves	Fair value reserves	Capital reserves	Accumulated losses	Total
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
For The Full Year Ended 31 Dec 2011							
Balance as at 1 Jan'11	127,359	(6,602)	1,415	-	(1,807)	(62,365)	58,000
Total comprehensive income for the year	-	-	-	-	-	(605)	(605)
<u>Contributions by and distributions to owners</u>							
Reissue of treasury shares	-	1,830	-	-	(1,153)	-	677
shares							
- final for FY2010	-	-	-	-	-	(3,819)	(3,819)
- interim for FY2011	-	-	-	-	-	(1,091)	(1,091)
Total contributions by and distributions to owners	-	1,830	-	-	(1,153)	(4,910)	(4,233)
Balance as at 31 Dec'11	127,359	(4,772)	1,415	-	(2,960)	(67,880)	53,162
For The Full Year Ended 31 Dec 2010							
Balance as at 1 Jan'10	127,359	(6,602)	1,415	58	(1,807)	(62,618)	57,805
Total comprehensive income for the year	-	-	-	(58)	-	253	195
Balance as at 31 Dec'10	127,359	(6,602)	1,415	-	(1,807)	(62,365)	58,000



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1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares or cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the number of issued shares excluding treasury shares of the issuer as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

No ordinary shares were issued during the period.

Convertible securities	Number of ordinary shares under options	
	as at	as at
	31/12/11	31/12/10
	Employees share options	19,814,000
Options granted to a financial institution (excluding treasury shares)	-	56,577,086
	19,814,000	77,464,086

See below for details relating to the number of shares held as treasury shares.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	Group & Company	
	31/12/11	31/12/10
	Total number of issued shares	572,844,427
Less : Treasury shares	(27,234,855)	(36,811,855)
Total number of issued shares (excluding treasury shares)	545,609,572	536,032,572

1(d)(iv) A statement showing all sales, transfer, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

No treasury share was sold, transferred, disposed, cancelled and/or used during the period.

2. Whether the figures have been audited, or reviewed and in accordance with which (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not Applicable

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has adopted the revised FRS 24 Related Party Disclosures for the financial period ended 30 June 2011. The revised standard is effective for annual periods beginning on or after 1 January 2011.

The revised FRS 24 clarifies the definition of a related party to simplify the identification of such relationships and to eliminate inconsistencies in its applications. The revised FRS 24 expands the definition of a related party and would treat two entities as related to each other whenever a person (or a close member of that person's family) or a third party has control or joint control over the entity, or has significant influence over the entity. The revised standard also introduces a partial exemption of disclosure requirements for government-related entities.

As this is a disclosure standard, the abovementioned change will have no impact on the financial position or financial performance of the Group.

Saved as disclosed above, the Group has applied accounting policies and methods of computation in the financial statements for the period ended 31 December 2011, consistent with those of the audited financial statement as at 31 December 2010.



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5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Please refer to note 4 above.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

	Group			
	Fourth Quarter Ended		Full Year Ended	
	31/12/11	31/12/10	31/12/11	31/12/10
Earning per share after deducting any provision for preference dividends:-				
a) Based on weighted average number of ordinary shares in issue	0.04 cents	0.53 cents	0.64 cents	2.65 cents
Weighted average number of shares	545,609,572	536,032,572	543,356,707	536,032,572
b) On a fully diluted basis	0.04 cents	0.51 cents	0.64 cents	2.58 cents
Adjusted weighted average number of shares	545,609,572	554,295,482	543,356,707	550,432,174

7. Net asset value (for the issuer and group) per ordinary share based on total number of issued shares excluding treasury shares of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

	Group		Company	
	31/12/11	31/12/10	31/12/11	31/12/10
Net assets value per ordinary share	17.57 cents	18.02 cents	9.74 cents	10.82 cents
Number of ordinary shares at end of financial year	545,609,572	536,032,572	545,609,572	536,032,572

The number of ordinary shares used in the computation of net assets value per share excludes those shares held as treasury shares.



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8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial reported on

(A) Analysis of Group Performance

<u>Business Segment</u>	<u>Sales</u>					
	<u>4Q2011</u> <u>S\$'000</u>	<u>4Q2010</u> <u>S\$'000</u>	<u>FY2011</u> <u>S\$'000</u>	<u>FY2010</u> <u>S\$'000</u>	<u>3Q2011</u> <u>S\$'000</u>	<u>3Q2010</u> <u>S\$'000</u>
Backend Equipment Solutions & Technologies ("BEST")	18,155	26,192	88,240	132,403	21,673	36,300
Distribution & Services	80,713	80,250	317,231	294,470	75,181	74,854
	<u>98,868</u>	<u>106,442</u>	<u>405,471</u>	<u>426,873</u>	<u>96,854</u>	<u>111,154</u>

INCOME STATEMENT

4Q2011

Revenue

In 4Q2011, the Group reported a 7.1% or \$7.6 million decrease in revenue from \$106.4 million (4Q2010) to \$98.9 million (4Q2011).

Backend Equipment Solutions & Technologies ("BEST") business, which accounted for 18.4% of the Group's revenue, recorded a 30.7% decrease from \$26.2 million (4Q2010) to \$18.2 million (4Q2011) due mainly to the slow down of the semiconductor industry as a result of the global economic uncertainty. The Distribution & Services business posted a slight increase of 0.6% in revenue from \$80.3 million (4Q2010) to \$80.7 million (4Q2011) due mainly to higher customers' demand in the telecommunication infrastructure projects in China.

Gross Profit Margin

Gross profit margin for the Group fell to 12.3% in 4Q2011 compared 16.3% in 4Q2010, mainly due to the lower revenue contributed by the BEST business which generates higher gross profit margin.

Operating Expenses

Selling & marketing, research & development and general administrative expenses decreased 16.6% from \$15.3 million (4Q2010) to \$12.8 million (4Q2011) in line with the lower business activities of the BEST business.

Financing costs of 4Q2011 decreased \$0.7 million from \$0.8 million (4Q2010) to \$0.1 million (4Q2011) due to the increase in the interest income from the associate company.

The Group reported a foreign exchange gain of \$0.4 million in 4Q2011, compared to the loss of \$46,000 in 4Q2010.

Net Result

The Group reported an operating profit of \$0.6 million and a net profit attributable to shareholders of \$0.2 million for 4Q2011, compared to operating profit of \$2.7 million and net profit of \$2.8 million in 4Q2010 due to lower business activities in its BEST business.

FY2011

Revenue

The Group reported a \$21.4 million decline in revenue from \$426.9 million (FY2010) to \$405.5 million (FY2011) mainly due to the lower revenue in the second half of FY2011.

Backend Equipment Solutions & Technologies ("BEST") business, which accounted for 21.8% revenue of the Group, recorded a 33.4% decrease in revenue from \$132.4 million (FY2010) to \$88.2 million (FY2011) due mainly to the global economic uncertainty that affected the semiconductor industry. The Distribution & Services business posted an increase of 7.7% in revenue from \$294.5 million (FY2010) to \$317.2 million (FY2011) due mainly to higher demand from South Asia and China. The latter being contributions from customers in the telecommunication infrastructure projects.

Gross Profit

Gross profit margin for the Group fell by 4.6% to 14.6% in FY2011, compared 19.3% in FY2010 mainly due to the lower sales revenue contributed by the BEST business, which usually generates a higher gross margin.

Operating Expenses

Selling & marketing, research & development and general administrative expenses incurred in FY2011 decreased \$9.9 million from \$61.8 million (FY2010) to \$51.9 million (FY2011) in line with the reduction in revenue.

Net financing costs decreased \$0.6 million from \$3.8 million (FY2010) to \$3.2 million (FY2011) due to the increase in interest income from the associate company.

Net Result

The Group reported an operating profit of \$9.0 million in FY2011 compared to the \$20.4 million operating profit in FY2010 mainly due to the lower revenue and gross profit margin in FY2011. Correspondingly, the net profit attributable to shareholders also decreased to \$3.5 million in FY2011 compared to a profit of \$14.2 million in FY2010.



Results For The Financial Year Ended 31 December 2011 Unaudited Financial Statements and Dividend Announcement

(A) Analysis of Group Performance

BALANCE SHEET

As at 31 December 2011, total assets stood at \$270.3 million comprising \$40.5 million from non-current asset and \$229.8 million from current assets. Total liabilities stood at \$152.6 million comprising current liabilities of \$149.3 million and non-current liabilities of \$3.3 million. Shareholders' equity including minority interests stood at \$117.7 million.

The following are highlights of the Group's balance sheet as at 31 December 2011.

Intangible assets

Intangible assets decreased by \$0.9 million from \$11.4 million to \$10.5 million mainly due to the amortisation of the intangible assets during the year.

Property, plant and equipment

Property, plant and equipment increased \$0.8 million from \$27.3 million to \$28.1 million mainly due to additional capital expenditures which were offset by depreciation of Property, plant and equipment during the year.

Inventory

Inventory balance increased from \$48.5 million to \$53.7 million in anticipation of customers' demand in the Distribution & Services business.

Trade receivables

Compared to 31 December 2010, trade receivables' balance decreased from \$103.4 million to \$99.0 million, mainly due to the lower sales in this quarter.

Payables and accruals

Payables and accruals decreased \$6.6 million from \$73.1 million to \$66.4 million due to the lower business activities in the BEST business.

CASHFLOW STATEMENT

The Group generated \$6.5 million from its operating activities and utilised a net amount of \$5.9 million for the payments of interest and taxes. A net amount of \$4.9 million was utilised for the replacement of property, plant and equipment. In addition, net proceeds of \$3.1 million comprised borrowings from financial institutions during the year. \$4.9 million was used for payment of final dividend declared for FY2010 and the payment of interim dividend declared for FY2011. As a result, cash and cash equivalents decreased to \$41.8 million (31 December 2011) from \$52.9 million (31 December 2010).



Results For The Financial Year Ended 31 December 2011 Unaudited Financial Statements and Dividend Announcement

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not Applicable

10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

The Group has maintained its profitability in FY2011. However, the global economic uncertainties and low business visibilities entail us to remain cautious about our outlook for our BEST and Distribution & Services businesses.

In view of the current global situation, we will continue to control costs, closely monitor our businesses and align our resources according to our needs. Into the first quarter of FY2012, the Group remains cautious about its performance.

Our business is prone to economic uncertainties and the cyclical nature of the semiconductor industry. Other unforeseeable factors including but not limited to foreign exchange fluctuations, intellectual property litigations, product and technology obsolescence, and inventory adjustments continue to be challenges that we may encounter. In view of these factors, we will remain prudent and cautious in the management of our business.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

Yes, the following dividends were proposed or declared for the financial year ended 31 December 2011.

Name of Dividend	Interim Dividend	Proposed Final Dividend
Dividend Type	Cash	Cash
Dividend Amount per Share	0.2 cents per ordinary share	0.1 cent per ordinary share
Tax Rate	Tax Exempt (One-Tier)	Tax Exempt (One-Tier)

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes, the following dividends were proposed and declared for the financial year ended 31 December 2010.

Name of Dividend	Proposed Final Dividend	Proposed Special Dividend
Dividend Type	Cash	Cash
Dividend Amount per Share	0.5 cents per ordinary share	0.2 cents per ordinary share
Tax Rate	Tax Exempt (One-Tier)	Tax Exempt (One-Tier)

(c) Date payable

To be advised

(d) Books closure date

To be advised

12. If no dividend has been declared/recommended, a statement to that effect

Not applicable



Results For The Financial Year Ended 31 December 2011

Unaudited Financial Statements and Dividend Announcement

13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

Business segment	Back-end Equipment Solutions and Technologies ("BEST")		Distribution Services		Adjustments & elimination		Consolidated	
	2011	2010	2011	2010	2011	2010	2011	2010
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Turnover :								
External customers	88,240	132,403	317,231	294,470	-	-	405,471	426,873
Inter-segment	57	74	-	-	(57)	(74)	-	-
Total revenue	88,297	132,477	317,231	294,470	(57)	(74)	405,471	426,873
Segment results	2,825	13,768	929	907	-	-	3,754	14,675
EBITDA [#] before							-	
exceptional items	10,959	23,535	5,348	4,547	-	-	16,307	28,082
Interest expense	(1,329)	(1,216)	(1,981)	(2,116)	-	-	(3,310)	(3,332)
Depreciation	(6,234)	(6,396)	(606)	(807)	-	-	(6,840)	(7,203)
Amortisation	-	-	(1,041)	(1,035)	-	-	(1,041)	(1,035)
Exceptional items	-	-	-	(107)	-	-	-	(107)
Profit before income tax	3,396	15,923	1,720	482	-	-	5,116	16,405
Income tax	(571)	(2,155)	(791)	425	-	-	(1,362)	(1,730)
Net profit for the year	2,825	13,768	929	907	-	-	3,754	14,675
<u>Other segment information:</u>								
Share of results of								
associate, net of tax	-	-	-	(17)	-	-	-	(17)
Other non-cash expenses ^{##}	(895)	2,024	(417)	(1,464)	-	-	(1,312)	560

EBITDA: Earnings before interest expense, tax, depreciation and amortisation.

Other non-cash expenses comprise inventories written off, inventories written down, impairment of trade receivables, trade receivables written off and unrealised foreign currency exchange.

The Group has positioned its operations into two strategic business segments comprising of Back-end Equipment Solutions and Technologies ("BEST") and Distribution Services. BEST is mainly engaged in provision of solutions and technologies in the back-end (ie assembly, test and finishing) arena of the semiconductor industry. The Distribution Services engaged mainly in the distribution and acting as commission agents in the electronic components and products as well as provision of semiconductor application in consumer electronics, computer peripheral and communication solution.



Results For The Financial Year Ended 31 December 2011 Unaudited Financial Statements and Dividend Announcement

14 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Please refer to note 8.

15. A breakdown of sales

	Group		
	S\$'000		%
	31/12/11	31/12/10	Change
Sales reported for first half year	209,749	209,277	0%
Operating profit after tax before deducting minority interests reported for first half year	3,093	7,083	(56%)
Sales reported for second half year	195,722	217,596	(10%)
Operating profit after tax before deducting minority interests reported for second half year	661	7,592	(91%)

16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

	31/12/11 S\$'000	31/12/10 S\$'000
Interim Dividend declared and paid	1,091	-
Proposed Final Dividend	546	2,680
Proposed Special Dividend	-	1,072
Total Dividend	1,637	3,752

17. Disclosure of person occupying a managerial position in the issuer of any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(11) in the format below. If there are no such persons, the issuer must make an appropriate negative statement

There is no person occupying a managerial position in the issuer of any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer.

BY ORDER OF THE BOARD

Woo Kwek Kiong
Company Secretary
25 February 2012